

## Realtime Electronic Payments

## REPAY Announces Partnership With Katabat to Enhance Consumer Lending and Receivables Management

June 25, 2020

Partnership will expand Katabat's payment engine - further enabling lenders, debt collectors, and consumers with 24/7 payment-channel options with greater customization and automation

ATLANTA--(BUSINESS WIRE)--Jun. 25, 2020-- Repay Holdings Corporation (NASDAQ: RPAY) ("REPAY"), a leading provider of vertically-integrated payment solutions, today announced its partnership with <u>Katabat</u>, a leading global supplier of debt management software solutions.

The integration between the two platforms brings new efficiencies to the consumer lending and receivables management industries, streamlining communications, optimizing consumer engagement, and reducing delinquencies over the loan lifecycle.

Katabat's digital debt collection software offers world-class solutions that enable clients to meet the growing consumer demand for omni-channel access to review payment offers and make payments. REPAY's proprietary platform will serve as one of the payment engines behind Katabat's solutions, enabling lenders and debt collection agencies to seamlessly accept credit and debit cards as well as ACH payments, 24/7, through an online web portal. Katabat clients will also have the ability to take advantage of consumer-facing payment channels, including text pay, Interactive Voice Response (IVR)/phone pay, and the REPAY mobile app.

"We are thrilled to partner with Katabat and look forward to enhancing operational efficiencies for our integrated clients throughout the United States and Canada," said Susan Perlmutter, Chief Revenue Officer of REPAY. "We believe the integration will add tremendous value to our clients' current loan servicing, communication, and debt collection processes, ultimately enabling them to reduce costs, increase profits, and enhance the consumer experience."

"In an increasingly digital world, we are excited to offer our clients superior capabilities to optimize the customer experience and increase payments with the integration of the REPAY payment platform," said Elysandra Ziegler, VP of Account Management and Strategic Partnerships at Katabat. "We also recognize that these are challenging economic times and are confident this partnership with REPAY will offer a win-win solution for clients and customers looking to resolve their debt with the control and privacy afforded by digital channels."

## **About REPAY**

REPAY provides integrated payment processing solutions to verticals that have specific transaction processing needs. REPAY's proprietary, integrated payment technology platform reduces the complexity of electronic payments for merchants, while enhancing the overall experience for consumers and businesses.

## **About Katabat**

With more than a decade of experience delivering debt collection solutions to global banks and debt collection agencies, Katabat combines collections and machine learning expertise to help clients engage with customers and increase collections. Katabat partners with lenders and collectors across multiple industries to stay on the cutting edge of debt management, machine learning, automation, regulatory compliance, and data security. To learn more about our full range of debt management products, contact Katabat at <a href="mailto:info@katabat.com">info@katabat.com</a>.

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